

Chief Executive Officer



53 years old
Driving License
Tours (37000) France

CONTACT

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ABOUT ME

As a CEO and Director with broad international experience, I excel working on market structures to lead the company towards an optimal commercial success as well as building a strong industrial capacity. I work well across cultures and disciplines. I am a strong consensus builder and communicator.

EXPERIENCES

Chief Executive Officer and Director



Seabased - Since May 2019 - Full-time - Oslo - Norway

- Lead and transform the group from the Research and Development stage to a full commercial and industrial enterprise.
- Establish and consolidate the group as the global leader in the wave energy sector with over 500M€ worth of project pipeline.
- Design and commercialize the NARWHAL wave power park system product.
- Prepare and close targeted funding rounds (5M€).
- Negotiate and establish strategic partnerships in the Caribbeans, Ireland, France, and Indonesia.
- Structure all internal processes to industrial standards.

Business Development Director for Middle-East Asia and Pacific



Naval Energies - October 2014 to April 2019 - Full-time - Paris - France

- Handled strategic planning and set-up of legal, financial, and technical frameworks for Marine Energy projects in the domain of tidal, floating wind, and thermal conversion.
- Prepared international subsidiaries as well as management of Asian investors relationships.

Business Development Manager for Brazil, India and Australia



Naval Group - October 2012 to September 2014 - Full-time - Toulon - France

- Prepared the operational maintenance of the Scorpene submarines in Brazil and India.
- Set-up of the first activity center in Australia.

Costing Departement Manager



Naval Group - January 2009 to September 2012 - Full-time - Toulon - France

- Created the department and produced all the project costs for the Services Division worldwide as well as for the diversification activities of the group.
- Set-up the professional channel, tools, and methodologies as well as the associated change management.

Project Director for HORIZON Frigate Combat System and TSMPP



Naval Group - December 2003 to December 2008 - Full-time - Toulon - France

- Managed the design and production of the project in accordance with the contracts concluded with EUROSYSNAV, (DCNI/SOFRANTEM/DCN).
- Managed the means used for the project execution and improved productivity to reinforce the margin (from 6 to 22%).
- Ensured the project schedule while fulfilling the annual financial objectives (volume and margin) as well as customer satisfaction.

Contract Manager for the HORIZON Combat System



DCN International - March 2003 to November 2003 - Full-time - Paris - France

- Managed and monitored DCN contractual commitments for the project.
- Assisted and advised the project director in the execution of the contracts.

Project Manager (PPF1 & 2)

Technip - 2001 to 2003 - Full-time - Paris - France



- Managed engineering and construction of the revamp of 2 polyethylene units at Geleen (Netherlands).
- Designed, developed, and launched a virtual marketplace for main equipment and service procurement for the oil, gas, and petrochemicals industries.

Contract Manager

Technip - 1998 to 2001 - Full-time - Paris - France



- Coordinated Research & Development related to subcontracting (process, information systems, legal...).
- Designed and developed Information Systems.
- Managed subcontracting for large projects of the Technip Group.

Construction manager

Eiffage - 1996 to 1997 - Full-time - Le Havre - France



- Managed technical and operations functions of Frabeltra (marine works subsidiary - turnover 20M€).
- Managed engineering and construction of Le Havre fishing harbor.

Construction manager

Bouygues - 1993 to 1996 - Freelancer - Hong-Kong - China



- Managed building rail bridge substructures (land & sea).
- Managed precasting of rail bridge elements for the new airport.

EDUCATION

Auditor of the Higher Studies in Strategy and Armament

CHEAR

2007 to 2008

Master in Business Administration

PARIS BUSINESS SCHOOL (ESCP)

1992 to 1993

Specialised in International Project Management (Management and Finance)

Chartered Engineer in Civil Works

NATIONAL INSTITUTE FOR APPLIED SCIENCES (INSA)

1987 to 1992

SKILLS

Business Development

- Strategic planning
- New Business Development
- International Sales Management
- International Marketing

Program Management

- Operations Management
- Whole Life Costing
- Team Leadership
- Strategic Negotiations

Travel

Cultural discovery of Asian cultures

Sports

- Scuba diving instructor
- Motorcycle touring